

Sarana Menara Nusantara
Executive Summary
Amount in IDR Bio, unless otherwise stated

Financial Data	2024					2025				
	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total
Revenue	3.046,6	6.153,9	9.449,0	12.735,8	12.735,8	3.208,4	6.394,2	9.686,7	13.327,9	13.327,9
EBITDA	2.545,0	5.133,2	7.945,7	10.700,1	10.700,1	2.678,7	5.324,1	8.031,7	10.970,5	10.970,5
Net Profit (Loss)	802,5	1.621,8	2.477,6	3.364,6	3.364,6	805,0	1.648,4	2.553,2	3.682,2	3.682,2
Earnings per share (Full Amount)	16,0	32,0	49,0	67,0	67,0	16,0	33,0	49,0	69,0	69,0
Cash Position	1.132,3	2.398,8	2.518,3	940,2	940,2	2.001,0	782,3	919,5	647,5	647,5
Total Bank Debt	38.887,8	41.284,5	46.214,2	50.007,9	50.007,9	50.127,2	48.551,8	43.363,5	43.381,1	43.381,1
Total Financial Lease Liabilities*	363,9	277,0	873,7	918,8	918,8	881,1	804,9	755,5	666,4	666,4
Total bonds payable	5.829,9	5.091,7	5.193,5	1.478,4	1.478,4	1.478,4	1.478,4	1.199,4	1.199,4	1.199,4
Related Parties Loan	54,5	56,5	-	-	-	-	-	-	-	-
EBITDA - Trailing	10.085,7	10.198,7	10.508,5	10.700,1	10.700,1	10.833,9	10.891,0	10.786,1	10.970,5	10.970,5
CAPEX	1.621,7	1.416,8	4.193,4	1.912,9	9.144,7	1.167,2	1.611,1	1.033,8	1.318,2	5.130,4
Tax paid (Art. 22+23 +25+29)	123,5	80,0	74,0	73,5	351,1	108,8	62,8	53,0	74,8	299,4
Corporate Final Tax	149,0	150,2	168,1	191,7	659,0	183,9	181,4	186,4	213,3	765,0

*From 1 Jan 2020 total financial liabilities were recognized due to the implementation of PSAK 73

RATIOS	2024					2025				
	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total
Net Debt	44.003,8	44.310,9	49.763,1	51.464,8	51.464,8	50.485,7	50.052,8	44.398,9	44.599,3	44.398,9
Net Debt to EBITDA - LQA	4,3	4,3	4,4	4,7	4,7	4,7	4,7	4,1	3,8	3,8
Net Debt to EBITDA - Trailing (12 mo)	4,4	4,3	4,7	4,8	4,8	4,7	4,6	4,1	4,1	4,1
DSCR	3,2	3,3	3,3	2,8	2,8	2,8	3,3	3,1	3,9	3,9
FX end of Quarter (USD/IDR)	15.853	16.421	15.138	16.162	16.162	16.588	16.233	16.680	16.782	16.782
FX end of Quarter (EURO/IDR)	17.161	17.554	16.852	16.851	16.851	17.893	19.009	19.561	19.753	19.753
FX end of Quarter (SGD/IDR)	11.766	12.096	11.788	11.919	11.919	12.406	12.748	12.934	13.069	13.069
FX end of Quarter (JPY/IDR)	105	102	106	102	102	110	113	112	108	108

Operational Data	2024						2025					
	Q1	Q2	Q3	Q4	Total	Cumulative	Q1	Q2	Q3	Q4	Total	Cumulative
Total Sites Ready for Installation	491	453	3.869	29	4.842	35.400	106	319	224	198	847	36.247
Total Sites Commenced	917	305	3.386	294	4.902	33.315	-	296	128	367	791	34.106
Total number of tenancies	(114)	156	3.839	(130)	3.751	58.035	10	113	55	2.327	2.505	60.540

Sites per Islands	2024					2025				
	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total
Java	15.412	15.227	17.571	17.616	17.616	17.601	17.677	17.684	17.930	17.930
Sumatra	6.818	6.918	7.497	7.635	7.635	7.622	7.712	7.774	7.845	7.845
Kalimantan	2.835	2.932	3.056	3.097	3.097	3.109	3.167	3.208	3.216	3.216
Others	4.265	4.558	4.897	4.967	4.967	4.983	5.055	5.073	5.115	5.115

Total Employee	2024					2025				
	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total
Permanent	1.796	1.789	1.893	1.863	1.863	1.777	1.745	1.884	1.905	1.905
Definite	839	870	888	881	881	902	894	949	929	929